



## The Industrial Facilities Experts

Industrial, distribution and manufacturing facilities are inherently energy intense. As a facility owner or operator, while managing energy is a priority, delivering your core products and services always comes first. At Ally Energy Solutions, managing energy for your entire portfolio is our top priority.

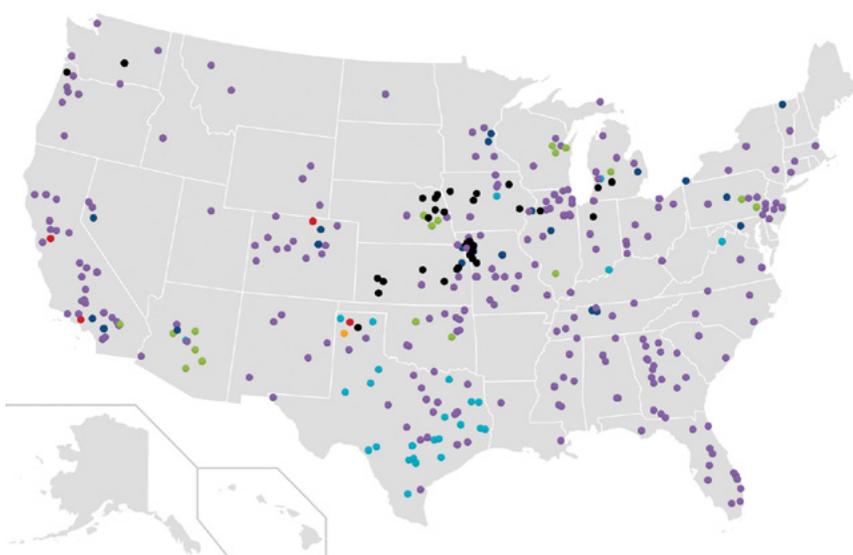
### About Ally Energy

Ally Energy Solutions was formed in 2014 by a team that began their professional collaboration in 2002. Our founding partners shared a vision of building a practice based upon energy domain expertise, professional experience, common values, complementary skills, an enterprise view of energy, and a business philosophy that values relationships over transactions.

Ally RNG was established in 2019 as a natural extension of Ally's core energy practice. A proven partner, Ally helps farmers update existing waste management infrastructure to create profitable revenue streams from biogas.

Today, with a team of 57 energy professionals, and offices in Kansas City MO, Denver and Grand Junction CO, Southern CA, Conway AR, and Boston MA, we design and implement energy saving projects and programs for a national client base.

### Completed Projects 2015-2019



- Lighting
- Electrical
- Mechanical
- Data Solutions
- Energy Supply Solutions
- Industrial Controls
- Distributed Energy Solutions

## Ally Experience by the Numbers

### 2015-2019 Cumulative Client Results

Grid Peak Load Reduction  
**19.3 MegaWatts**

Hours of Electricity Savings  
**244 GigaWatts**

CO2 Reduction  
**167 Tons**

Cost Savings  
**\$60.9 Million**

One-Time Cash Credits  
**\$24.8 Million**

### 2015-2019 Single Client Multi-Site Results

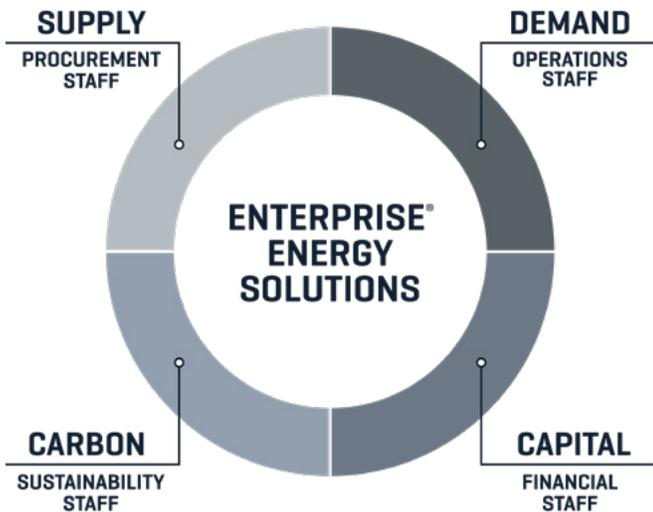
Annual Energy Savings On-Line  
**\$5.1 Million**

Supply Side Savings Achieved  
**\$2.5 Million**

Utility Incentives Earned  
**\$1.8 Million**

Annual kWh Savings On-Line  
**42.5 Million**

Annual GHG Emission Reduction  
**63.5 Million Lbs.**



# The Enterprise View of Energy

## Supply, Demand, Carbon, Capital

At Ally, we work with our client's energy procurement, operations, sustainability and financial staff to identify, prioritize and execute opportunities that reduce the cost of commodity energy, improve energy and operational efficiency, reduce carbon footprint, and improve the bottom line.

## Ally's Turnkey Process Aligns Around Our Client's Interests

### Enterprise Energy Solutions

- Supply, Demand, Carbon and Capital. We bring this experience and these perspectives together to establish a connected energy strategy.
- The Ally team takes full responsibility for implementation. From engineering risk to construction risk to funding solutions, we manage a turnkey process that is authentically aligned around your interests.

### Industrial Expertise

- Our team consists of specialists who focus on industrial facilities. Ally application engineers and construction management professionals spend their careers in plants like yours, so they understand your operating environments and the priorities of your operational teams.
- Our in-house operational technology and software experts are available to tackle complex automation, telemetry, real time utility monitoring and service challenges.
- Our energy and building expertise allows us to identify and quickly implement innovative solutions to emerging needs including Covid-19 building readiness.

### Transparent Owner's Representative Approach

- As an extension of your staff, our fiduciary responsibility to you always comes first. We provide a single point of contact for your national portfolio and work with you to optimize adoption of established measures across your portfolio.
- We provide accurate, transparent financial modeling, savings calculations based on actual tariff and a full complement of measurement and verification services.

### Demand Side Efficiency – Reduce Use of Energy

- LED Lighting & Controls
- Industrial Refrigeration
- Industrial Controls
- Industrial Gas Optimization
- Compressed Air
- Boiler Efficiency
- Wastewater Optimization

### Supply Side Review – Reduce Cost of Energy

- Tariff Optimization
- Surcharge Exemptions
- Demand Charge Mitigation
- Pipeline Charge Mitigation
- Procurement Review
- Portfolio Benchmarking
- Bill Data and Processing

### The Intersection of Supply and Demand – Sustainability

- Carbon Footprint Mitigation
- Energy Monitoring & KPI's
- Load Shaping
- Demand Response
- On-Site Generation
- Distributed Generation
- Power Factor Correction
- Renewable Power
- Biogas Production

"Ally Energy has demonstrated the integrity, professionalism, project execution capability and customer service necessary to earn our business. They have been a fantastic partner." – Multi-Site Manufacturing Client



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